



**7 Apts - Jan**  
**4 Apts - Feb**  
Apartments sold



**9**  
Apartments sold  
in Dec 2017



**1,002,945**  
Average Sales price for  
Jan/Feb Apartment Sales



**72%**  
Apartments sold were  
two bedroom

### 100% COTTON

*March end already and it has certainly been a drama-filled weather-wise!*

*From tropical beach- picnic highs to stormy dune-lapping lows, we've survived everything Mother Nature threw at us! Schools are chomping through first term and Easter eggs and hot cross buns have just been greedily devoured.*

*After a great break where I spent some relaxing time with my family I have quickly plunged back into real estate mode. The strong apartment market as well as the comings and goings in the greater Mount and Papamoa residential neighbourhoods have kept me very busy since the year started.*

*The Mall apartment "flipped" for a profit of \$500,000 for a local couple that hit the local newspaper headlines was a transaction I was closely involved with. An astonishing result for the owners who had devoted long hours, huge energy and a passionate commitment to the entire renovation process.*

*A huge thank you again to my clients for your support, confidence and loyalty following my recognition in the Harcourts Central Region in February where I was honoured to pick up a Silver Award.*

*Please pick up the phone and call me for a chat anytime about what is happening in the apartment market at the Mount – I'd love to hear from you. **Talk soon, Ingrid***

# Harcourts

Contact Ingrid on

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# NEW APARTMENT LISTING.....



I'm excited to be giving you advance notice of a new listing I have coming onto the market at the Mount. Positioned on the third floor, a fantastic two bedroom, two bathroom apartment on the Clyde Street side of The Reef complex with sea views. The Reef facilities are fabulous with a pool, spa and gym, and your own tandem carparks and a storage locker. Only a short walk from local cafes and shops and across the road from the beach! Gain financially from the managed letting structure when not being used for owner-occupied holidays with family and friends. Call me for more details or keep an eye out on my Facebook page and my website for launch on the open market.

INTERESTED IN UNDERSTANDING THE CURRENT VALUE OF YOUR APARTMENT ?

CHANGE IS EVER IMMINENT, KEEPING ABREAST OF CHANGING TIMES MAY MEAN IT'S TIME TO RELOOK AT YOUR INVESTMENT PORTFOLIO.

AS THE GOVERNMENT INTRODUCES NEW CHANGES TO VARIOUS LAWS SUCH AS BRIGHT LINE TESTING, CAPITAL GAINS TAXES AND RING FENCING TAX LOSSES FOR INVESTORS, THIS SIGNIFIES TIME TO OBTAIN AN UPDATED APPRAISAL OF YOUR INVESTMENT PROPERTY IN TODAY'S MARKET. CALL ME TO BOOK TODAY

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